

faith



family

fun*



Community

INNOVATION



Words to Live By
Annual Report 2010

Cover Photos:

Top

President and CEO Keith Chadwick was cream-pied in the face at a Hilltop Campus picnic. Residents and staff paid per pie to toss the creamy confections – proceeds benefitted the Alzheimer's Association's Memory Walk.

Middle

Making their way into the Veterans' Day 2010 event at Wesley Village are (from left) Myers Manor residents Ed Evans, Army veteran (in wheelchair in background); Eugene Chiavacci, Army veteran (partially obscured by flags); Lee Sweenberg, Army veteran (center front); and Nick Stefanoski, Navy veteran (front right).

Bottom

Alyse Johnson, daughter of Elizabeth Church Manor Assistant Director of Nursing Denise Johnson, RN, goes in for a hug with Hilltop Campus SUN Unit resident Mary Holowack during an intergenerational event in June 2010.

Visit our website at www.unitedmethodisthomes.org

and interact with us on  at www.facebook.com/UnitedMH.



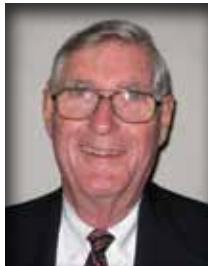
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Message



Keith D. Chadwick

PRESIDENT & CEO,
UNITED METHODIST
HOMES



Warren E. Watkins

CHAIRMAN,
UNITED METHODIST
HOMES BOARD OF
DIRECTORS

Dear Friend of the United Methodist Homes,

As it was for many companies and organizations, 2010 was a challenging year for United Methodist Homes. The economic recession, a changing reimbursement environment and budgetary cutbacks at the state and federal level forced the Homes to take a hard look at operations. We began by divesting the organization of the Pearl and Everett Gilmour Nursing Facility, with the sale finalized on December 31, 2010.

To be as fiscally efficient as possible, the Homes reorganized its resident financial services department in May 2010. Staff members in the streamlined department focus on specific tasks on specific campuses with a goal of collecting as much revenue as possible while reducing the number of days in accounts receivable. The reorganization has paid off.

In an effort to enhance the public's understanding of how long-term care is paid for, the Homes used various avenues throughout 2010 to get the word out about planning ahead for long-term care and individual responsibility in paying for care. These efforts included a series of cover stories in our monthly newsletter *Seasons* and production of print materials on the topic for use at events and in mailings.

Despite the difficult economy, 2010 was another successful year for the Homes. Based on all the positive resident, staff and family feedback we received for providing quality care and services to a diverse population, our word to live by is "hope."

Sincerely,

Keith D. Chadwick
President & CEO
United Methodist Homes

Warren E. Watkins
Chairman
United Methodist Homes Board of Directors

A Message
from the
President/CEO
and Board
Chairman

*Be the change
you want to see
in the world.*

~ Gandhi

JANE CORCORAN,
ASSISTANT DIRECTOR OF
STAFF DEVELOPMENT,
WESLEY VILLAGE CAMPUS

Exceptional



It's easy enough to print "exceptional care and compassion" in black and white on a page. It's another thing entirely to internalize the concept and live it each day, to bring the words off paper and give them life in the real world. Each day, United Methodist Homes staff members work hard to bring our mission to life.

Mission

United Methodist Homes' communities provide a wide range of senior living services with exceptional care and compassion.

Vision

The vision of United Methodist Homes is to be the provider of choice in lifestyle options for seniors.

Values

We believe an effective model of health care delivery reflects these core values:

- Concern and understanding for the whole person
- A focus on education and wellness in pursuit of a full life
- Independence, dignity and a sense of control for all residents
- Caring and compassion in our staff



*Live your life
and forget your age.*

~ Norman Vincent Peale

TERRI TYLER,
ACTIVITY DIRECTOR,
TUNKHANNOCK CAMPUS

What are your words to live by?

Is there a verse, quote, proverb or code that guides you? At United Methodist Homes, our words to live by are the simplest ones. They speak to the basics: home and family, caring for your neighbors, giving back, bringing new ideas to life and, most of all, having a good time. We're proud to present 2010 at United Methodist Homes.

faith

fun

INNOVATION

community

Community



"YOU'RE A GRAND OLD FLAG..."

On Veterans Day 2010, Girl Scout Dana Kuffa, 12, of Cadet Troop #50276 based in Center Moreland, PA, earned her Silver Award by presenting a Veterans Day sing-along program for Tunkhannock Campus residents. She has been a Girl Scout for eight years.



Kuffa (sitting on couch arm) is shown with (from left) Tunkhannock Campus resident veterans Andrew Little and Leonard Pallis, resident Margaret Walters, and resident veteran Helen Green at the conclusion of the program.

Live by love.

LENA MARTIN,
ST. LOUISE MANOR
RESIDENT

CRAFTING FOR A CAUSE

Knitting and crocheting for a bigger cause is nothing new for the Hilltop Campus' informal Saturday morning yarn group – many trace their skills to World War II, when they learned to knit or crochet items for soldiers. More than six decades later, they're still supporting the troops – making helmet liners for American troops serving in the Middle East. During 2010, they racked up dozens of liners, working with a local Elks Club to get them shipped to units in Iraq and Afghanistan that need them. Group members are frugal, too – they work with yarn left behind by residents who move out, or yarn donated by family members of residents who pass away. In addition, group member Ann Irwin crochets lap robes for residents at the James G. Johnston Memorial Nursing Home on campus.



Members of the Hilltop knitting group gathered for one of their usual Saturday sessions. Some of the helmet liners they've made are in the center of the table. From left: Ann Irwin, Winifred Gabrielson, Dorothy "Dottie" Takas, Helen Martin, Doris Bennett, Viola Allen and Barbara Livingston. (Absent from photo: Eleanor Dopf, Happy Ludlam and Marjorie Naslund.)

Community

BRIGHTENING THE HOLIDAYS FOR THE LESS FORTUNATE

Although United Methodist Homes campuses give back to the community in various ways throughout the year, everyone works just a little harder to help out during the holiday season. Just before Thanksgiving, Wesley Village residents, staff and volunteers (shown below) joined forces to pack more than 100 food bags for the Rural Health Corporation of Northeastern Pennsylvania's McKinney Homeless Clinic in Wilkes-Barre. Prior to Christmas, Tunkhannock Campus residents and staff collected more than 20 bags of food for the Seven Loaves Soup Kitchen in Tunkhannock. Members of the Elizabeth Church and Hilltop Campus communities gave gifts, stocking stuffers and monetary donations to the Children's Home of the Wyoming Conference in Hillcrest, New York. The staff of the Corporate Office adopted a Binghamton-area family for Christmas via radio station Mix 103.3's "Mix Wish List." Staff contributed more than \$650 to the effort, which enabled the purchase of several months' worth of groceries for the family of four plus clothing, books and toys for the two elementary-school-aged children.

Just before Thanksgiving, Wesley Village residents, staff and volunteers joined forces to pack more than 100 food bags for the Rural Health Corporation of Northeastern Pennsylvania's McKinney Homeless Clinic in Wilkes-Barre.



WALKING FOR A CAUSE WE BELIEVE IN

For the third year, United Methodist Homes was the presenting sponsor for the Alzheimer's Association's Southern Tier Memory Walk. The 2010 event took place in Binghamton's Otsiningo Park on September 19, and the United Methodist Homes team was once again the top fundraising team in the health care category, bringing in a total of \$13,133. Each campus approached fundraising in its own way, with events such as yard sales, fish fry events, basket raffles, spaghetti dinners, chicken barbecues and more. Said United Methodist Homes President and CEO Keith Chadwick, "I'm pleased that even in this tough economic climate, our team was able to raise such a substantial amount to help the Alzheimer's Association fulfill its mission of service and research. Our staff members see first-hand how devastating Alzheimer's disease and dementia is for residents and their families, and anything we can do to further research for a cure is important to all of us."

Do unto others as you would have done unto you.

MARION DEGRAW, TUNKHANNOCK CAMPUS RESIDENT



President and CEO Keith Chadwick (far left) and Central New York Chapter Alzheimer's Association CEO Cathy James (far right) cut the ribbon with Hilltop residents Dorothy Niggli (center left) and Judy Casiuk (center right).



Robert Davis while he was on active duty in Europe. He posed for the picture in an automatic photo booth.

"Family" is a word to live by and with! There are all kinds of families out there – the one you're born into, the one you grow up in, the ones you choose, the one you work with. The United Methodist Homes family includes more than 2,000 residents and staff, which makes for lots of people to be interested in and proud of!

Around The Block

In 2010, United Methodist Homes' newsletter *Seasons* debuted a new monthly feature called "Around the Block," which focuses the Homes' amazing residents, their big adventures, how they've made a difference, and how they want to be remembered. The profiles – in some cases with old photos – have been a hit with internal and external audiences, and have offered windows into places and times past and how they inform the present.

Marianne Lissman Wallenberg **St. Louise Manor, Elizabeth Church Campus**

Munich-born Marianne Lissman Wallenberg received her first violin as a ninth birthday present. She would grow up to emigrate to the United States and become a professional musician and teacher. With her husband, cellist and conductor Fritz Wallenberg, she co-founded the Binghamton Symphony Orchestra. Her musical legacy lives on in her some 200 students.



Marianne Wallenberg with her violin, c. 1930s.

Robert Davis **Partridge-Tippett Nursing Facility, Wesley Village Campus**

Robert Davis was drafted to military service in 1943, serving in the European theater with the 60th Field Artillery Battalion of the US Army's Ninth Infantry Division. He was wounded in action twice, earning a Bronze Star with cluster, a Purple Heart with oak leaf cluster and other honors. After the war, he returned home to run his coal trucking business in Wilkes-Barre and continue growing his family with wife Betty Jane. The Davises celebrated their 70th wedding anniversary on October 10, 2010.

Robert passed away on December 15, 2010, and Betty Jane on January 27, 2011.

Family

IT TAKES A VILLAGE TO MAKE STONE SOUP

The Hilltop Campus community came together on December 17 to create and share their traditional stone soup luncheon. Organized by Wellness Director Vinni Wingell, the annual holiday event celebrated its tenth year in 2010. Residents and staff donated soup ingredients, breads, crackers, desserts and more, or made a small donation toward their purchase. On luncheon day, everyone was invited to partake of hambone soup, artisan breads from Wegmans, and holiday treats both traditional (stollen and liverwurst) and innovative (eggnog parfaits and mini-cheesecakes). The much-anticipated event resulted in the formation of a lunch line 45 minutes before the dinner bell even rang!

Shown considering the goodies are (clockwise from left) residents Jim Crenshaw, Georgia Howland, Lois Crenshaw, Marge Naslund and Hilltop Housekeeper Chris Kapinus. Wellness Trainer Robin Chodkowski is behind the table serving soup.



HARDING PRESENTS ON DEMENTIA AND SPIRITUALITY

On October 13, 2010, Hilltop Campus Chaplain Lea Harding was a presenter at a seminar on Alzheimer's disease and the role churches and spiritual leaders play in helping congregants and family members facing the disease process. Harding's presentation focused on dementia and spirituality. Sponsored by the Valley Clergy Association and Guthrie's Robert Packer Hospital's Pastoral Services Department, the day-long event was titled "Alzheimer's Disease and Related Dementias: Churches Can Make a Difference." According to Harding, although individuals with Alzheimer's disease or dementia have short-term cognitive loss, long-standing rituals such as worship, singing and prayer can remain intact. She recommends that pastors educate themselves about the disease process, be patient with affected parishioners, and – if possible – talk honestly with the person's family. It may also be an opportunity for a church to sponsor a workshop on dementia for the congregation, which can help everyone understand relevant issues, especially the potential for socially inappropriate behaviors. Harding has been with the Homes since 1997 and is also an elder in the United Methodist Church.

Appreciate your mother!

PAULINE MAJOR,
ST. LOUISE MANOR RESIDENT



"Fun" is clearly one of the words to live by at United Methodist Homes! There's a daily dose of fun to be had at each campus – check out some of our best times from 2010!

SHE'S QUITE A CATCH

On June 10, two Wesley Village activity staff members, four plant operations staff members and eight residents from Anderson Personal Care Facility, Myers Manor and the Partridge-Tippett Nursing Facility took a fishing trip to Frances Slocum State Park in Wyoming, PA. From the park's accessible fishing pier, the group fished in the 165-acre Frances Slocum Lake, landing bluegills, brown bullheads and redear sunfish. Plant Operations Maintenance Assistant Joe Maslar stands with Anderson Personal Care Facility resident Lucille Lazevnick as she shows off her brown bullhead, which was the largest fish caught within the group that day.



THE ST. LOUISE PLAYERS PRESENT...

On September 14, members of the St. Louise Players presented Flywheel, Shyster, and Flywheel: The Kidnapping, a Marx Brothers comedy. This is the second dramatic reading that Fayetteville, NY, drama coach David Vaughn has directed for the St. Louise Players. The program, which features the misadventures of a small law firm, was originally broadcast by radio in the early 1930s. Modeling their Groucho glasses are (back row, left to right) residents Art Dewing, Pauline Major and Margaret Wagner, director David Vaughn, residents Tracy Gage, Gail Gilroy (front row, left to right) Joan Bomboy, Gussie DeBuzna and Ralph Efthimiou.

Fun



“...THERE AIN’T NO HOLE IN THE WASHTUB...”

In the late summer, Tunkhannock Campus residents had the chance to enjoy the music of the Sadie Green Sales Jug Band. The foot-tapping good time featured old favorites and new pieces. Shown during the performance are (from left) resident Esther Summers, band members Timothy Walker and David Driskell and residents Pauline Pherreigo and Anna Barker.

When you see someone without a smile, give them one of yours!

REV. DIANE PRENTICE,
CHAPLAIN, HILLTOP CAMPUS



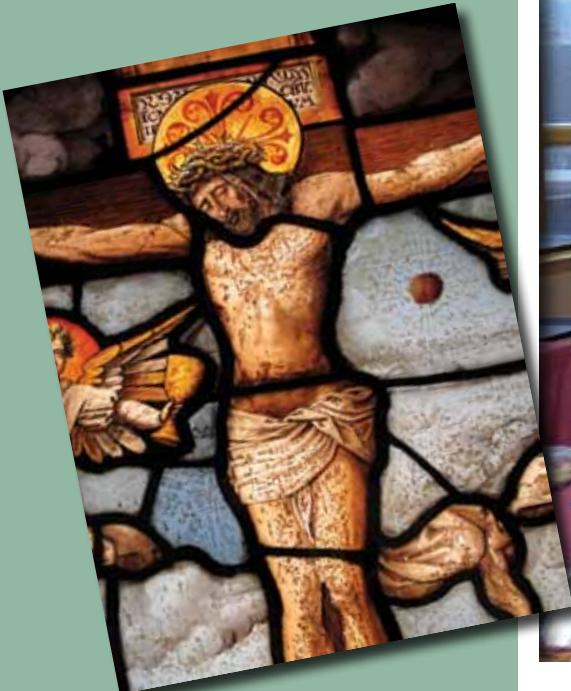
IRON CHEF: SECRET INGREDIENT PUMPKIN!

On October 7, three teams participated in the Hilltop Campus' very own Iron Chef competition. Pumpkin was revealed as the secret ingredient just 24 hours before, requiring some fast kitchen brainstorming. On cookoff day, the teams had just one hour to create a main dish and a dessert, each showcasing the secret ingredient. Teams cooked in three locations – the main kitchen, the wellness kitchen and the Hilltop Auditorium, where spectators gathered to watch, sample and cheer on their favorite dishes. In-house judges sampled each team's creations, and Dietary Director Ed Glavich's team placed first with pumpkin ravioli and sautéed pork followed by a pumpkin mousse served in tortilla shells. Hilltop resident Dorothy Niggli, Activity Leader Christa McEwan and Glavich are pictured celebrating their team's win (team member Jack Bates, Risk Manager, is not pictured)! Way to cook, everyone!

Faith

MAN SHALL NOT LIVE
ON BREAD ALONE, BUT
ON EVERY WORD THAT
COMES FROM THE
MOUTH OF GOD.

—Matthew 4:4



At United Methodist Homes, “faith” is indeed a word we live by – it’s a big part of who we are and what we do each day. Our full- and part-time chaplains work hard to ensure that the spiritual needs of our residents – who represent a wide variety of faith communities – are met, whether it’s through programs they lead themselves or in partnership with religious leaders in the community.

EASTER FOOD BLESSED AT WESLEY VILLAGE

Located in the heart of Pennsylvania’s coal country, Wesley Village is home to many Polish and Italian residents with especially strong Catholic affiliations. Each year, the Lenten and Easter season is jam-packed with a series of traditional activities, beginning with Polish pre-Lenten *paczki* (pronounced “punchki,” and similar to filled doughnuts) on Mardi Gras through to Palm Sunday and Easter. On Holy Saturday 2010, Deacon James Cortegerone (left) and Father Hugh McGroarty visited Wesley Village to bless Easter food and baskets, an Eastern European Catholic tradition. They blessed a wide variety of foods, including *Paska* (traditional Polish egg bread), rye, and raisin breads; butter, cakes, cheese, Easter eggs that the residents colored on Good Friday, horseradish, meats, nut roll and poppy seed roll, as well as any foods residents or staff brought in for blessing. About 150 people enjoyed the communal meal on campus. Deacon Cortegerone serves St. John the Evangelist Roman Catholic Church in Pittston and is also a chaplain on the Wesley Village Campus. Father McGroarty is the senior priest at St. John the Evangelist Church.



Honor others' beliefs.

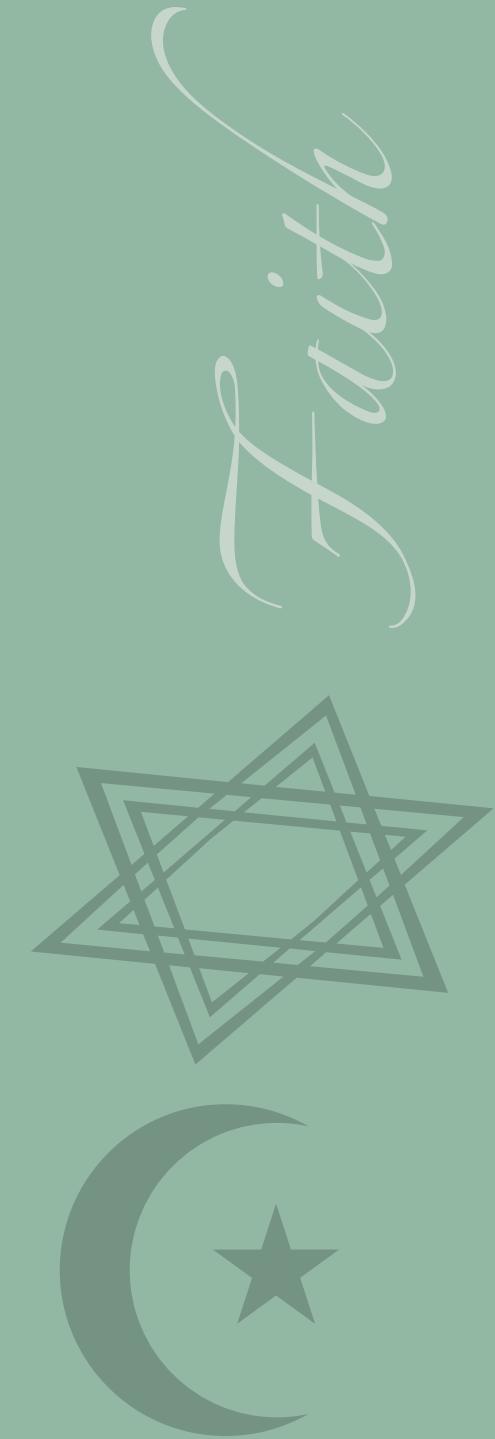
HELEN MARTIN, HILLTOP CAMPUS RESIDENT

WORLD RELIGIONS SERIES AT ST. LOUISE

It's never too late to learn about different faiths, and how their adherents believe, live and worship. Beginning in late 2009 and continuing throughout 2010, Elizabeth Church Campus Chaplain Janet Abel organized a series of presentations on world religions for St. Louise Manor residents. Guest lecturers included Rabbi Tziona Szajman from Temple Israel in Vestal (Conservative Judaism), Imam Kasim Kopuz from the Islamic Organization of the Southern Tier in Johnson City (Islam), Father James Dutko from St. Michael's Greek Orthodox Church in Binghamton (Greek Orthodoxy), Buddhist nun Kelsang Lhadron from the Kadampa Meditation Center in Glen Spey, New York (New Kadampa Buddhism) and Reverend Tim Taucher from St. Francis of Assisi Roman Catholic Church in Binghamton (Roman Catholic Liberation theology).



Buddhist nun Kelsang Lhadron (right) chatted with St. Louise residents Gail Gilroy (left) and Catherine Haller (center) during the reception after her talk.



God never bestows a challenge on you that you can not overcome.

STEPHANIE RUBINO-MILLS,
ADMINISTRATIVE ASSISTANT,
TUNKHANNOC CAMPUS

Innovation



Patience.

PEG PRENTICE,
HILLTOP CAMPUS RESIDENT

As words to live by go, “innovation” is the one to watch – in the internet age, if you’re not innovating you can be left behind. Think of it – just a decade ago, who would have imagined all the things we can now do with a cell phone? At United Methodist Homes, our goal is to leverage technology for the benefit of our residents, staff and potential residents. See how we did it in 2010.

WIRELESS INTERNET ACCESS NOW AVAILABLE

In mid-December, United Methodist Homes launched public access to wireless internet (WiFi) at the Elizabeth Church, Hilltop and Wesley Village Campuses. This service enables visitors and residents with internet-capable computers to go online – no password required – without plugging into an internet cable. The wireless network is completely separate from the United Methodist Homes data network, eliminating concerns about privacy or security related to resident or organizational information. In the last few years, WiFi – short for wireless fidelity – has become increasingly available in public spaces such as airports, coffee shops like Starbucks and other locations. Said Randy Reynolds, Vice-President of Information Technology, “We felt this was a timely value-added amenity for visitors, family members and residents, offering access to sites that are currently blocked for security reasons, such as Skype and Facebook, on the United Methodist Homes network.”

HILLTOP IMPLEMENTS NEW MONITORING SYSTEM

Installation of a new resident safety system at the Hilltop Campus in May 2010 is designed to protect United Methodist Homes’ most vulnerable family members. The combination nurse call/resident security system, called SARA (Situational Awareness and Response Assistant), replaced the existing nurse-call and wander-alert systems with a wireless, pager-based version that eliminates hallway chimes. Staff members receive messages directly to the pagers they each wear, indicating which resident needs assistance. Said Administrator Jerry Halbert, “Residents are finding that call bells are answered more quickly, and staff have said they feel more aware of residents’ immediate needs.”

A central computer server runs the campus-wide system. Staff members are assigned a “permission level” which determines how much of the system they can use, depending on their roles. The computer records all alarm activity on campus, including call bells, resident wander alerts, door security breaches, fire alarms and other notifications. SARA records those alarms, and instantly forwards the information to the pager programmed to activate for that type of alarm: call bells to aides and fire alarms to maintenance, for example. The program enables tracking of response times, and also includes an alert escalation feature – if a notification is not handled after a set amount of time, the next level of staff receive the alert as well. Via a text-to-voice option, the system can also send messages to any and/or all pagers, or can call a telephone in a specific resident room to remind someone of medication, a bus departure time or to let them know about an emergency.

Manufactured and supported by Virginia-based Status Solutions, the technology is constantly monitored and updated by the vendor.

Innovation

HOMES STAFF PARTICIPATE IN MDS EDUCATION SESSIONS

As web reporting becomes increasingly more practical for long-term care organizations, the federal government shifted a portion of its minimum data set (MDS) to an electronic format. MDS 3.0, the standardized federal assessment tool completed at routine intervals for all Medicare- and Medicaid-certified nursing home residents, debuted in October 2010. The new program interacts with COMET, United Methodist Homes' resident data system, which pre-populates many of the information fields from residents' electronic medical records.

United Methodist Homes took advantage of the long lead time before the rollout to complete three-day intensive training with staff members from both states whose roles require participation in the new MDS 3.0 resident interviews. Staff learned how to complete the new tool and practiced coding the MDS 3.0 using different example scenarios and role-playing.

Said Kate McHugh, RN, RAC-CT, Director of Quality Management and Clinical Services, "United Methodist Homes placed an organizational emphasis on educating staff about how to use MDS 3.0 in advance of the launch."



Hilltop Campus staff worked together to answer one of the in-training quizzes.

*Hard work never
hurt anybody.*

ANDREW LITTLE,
TUNKHANNOCK CAMPUS RESIDENT



UNITED METHODIST HOMES LAUNCHES VIRTUAL TOURS ONLINE

In the fall of 2010, United Methodist Homes added virtual tour videos and photo galleries to its website to enhance the senior living search experience for potential residents and family members, both locally and out of the area.

The Homes worked with video producer Howey Mitsakos of Novel Studios in Vestal, NY, and photographer Tanner Howe of Binghamton, NY, to capture images for the tours. Using a state-of-the-art high-definition video camera alternately mounted on a wheeled dolly or a weighted jib arm, Mitsakos was able to acquire smooth video of various resident living options as well as common areas such as lounges, dining rooms, wellness centers and more at each location.

Howe took still photographs using a technique called high dynamic range imaging (HDR), which captures multiple versions of the same photo at different light intensities. In post-production, the images are “stitched” together to achieve the best lighting situations for all aspects of the pictured space.

Said United Methodist Homes Marketing and Public Relations Director Sarah Soden, “Widespread access to the internet and the comparison-shopping ability it provides has changed the way many Americans approach major decisions, so the ability for prospective residents and families to view virtual tours and photo galleries online is a real plus for the Homes.”



Video producer Howey Mitsakos maneuvers his weighted camera jib in a tight space at the Tunkhannock Campus

FOR THE YEARS ENDED DECEMBER 31, 2010 AND 2009

	2010	2009
UNRESTRICTED REVENUES, GAINS, AND OTHER SUPPORT:		
Net resident service revenues, including net assets released from restrictions for resident support of \$1,036,372 in 2010 and \$456,105 in 2009	\$52,530,493	\$51,191,264
Investment income	907,306	1,322,964
Other operating revenues	589,444	628,191
Unrestricted contributions	44,956	48,337
Net assets released from restrictions	17,895	20,818
 Total unrestricted revenues, gains, and other support	 54,090,094	 53,211,574
EXPENSES:		
Nursing	22,664,181	22,261,416
Dietary	7,191,727	7,032,640
Housekeeping	1,499,375	1,470,313
Laundry	779,679	761,712
Social services, activities, and instruction	2,060,308	1,981,885
Plant operations	4,576,105	4,480,685
General and administrative	9,465,353	9,163,174
Provision for doubtful collections	214,711	401,783
 Total expenses excluding depreciation, amortization, interest, and change in value of derivative financial instruments	 48,451,439	 47,553,608
OPERATING INCOME BEFORE DEPRECIATION, AMORTIZATION, INTEREST, AND CHANGE IN FAIR VALUE OF DERIVATIVE FINANCIAL INSTRUMENTS	 5,638,655	 5,657,966
Depreciation	3,207,331	3,082,525
Amortization	158,046	158,046
Interest	1,277,719	1,382,206
Change in fair value of derivative financial instruments	(48,929)	(439,465)
 Total	 4,594,167	 4,183,312
OPERATING INCOME FROM CONTINUING OPERATIONS	 1,044,488	 1,474,654
NET ASSETS RELEASED FROM RESTRICTIONS FOR PURCHASE OF PROPERTY AND EQUIPMENT	 461,303	 53,490
INCREASE IN UNRESTRICTED NET ASSETS FROM CONTINUING OPERATIONS	 1,505,791	 1,528,144
NET GAIN (LOSS) FROM DISCONTINUED OPERATIONS	 502,939	 (449,223)
INCREASE IN UNRESTRICTED NET ASSETS	 \$2,008,730	 \$1,078,921

	2010	2009
<u>ASSETS</u>		
CURRENT ASSETS:		
Cash and cash equivalents	\$4,469,845	\$2,081,993
Resident trust funds	394,031	461,152
Assets whose use is limited under trust		
indentures, held by trustee	1,200,489	1,423,708
Accounts receivable, net of estimated allowance for doubtful collections of \$761,000 in 2010 and \$1,153,000 in 2009	4,385,392	5,231,925
Other receivables	1,851,491	102,899
Prepaid expenses	280,082	284,359
Total current assets	<u>12,581,330</u>	<u>9,586,036</u>
ASSETS WHOSE USE IS LIMITED:		
Board-designated	24,853,765	29,230,387
Statutory minimum liquid reserve	672,000	640,000
Donor-restricted	6,587,266	8,126,101
Total assets whose use is limited	<u>32,113,031</u>	<u>37,996,488</u>
PROPERTY AND EQUIPMENT, Net	<u>37,367,326</u>	<u>39,382,400</u>
OTHER ASSETS, Net	<u>3,595,829</u>	<u>3,978,867</u>
BENEFICIAL INTERESTS IN PERPETUAL TRUSTS	<u>17,877,839</u>	<u>16,652,372</u>
TOTAL	<u><u>\$103,535,355</u></u>	<u><u>\$107,596,163</u></u>

Consolidated Balance Sheet – December 31, 2010 and 2009

	2010	2009
<u>LIABILITIES AND NET ASSETS</u>		
CURRENT LIABILITIES:		
Current maturities of long-term debt	\$1,112,162	\$1,173,891
Accounts payable, trade	1,828,236	2,248,638
Estimated third-party payor settlements,		
Medical Assistance	18,837	325,671
Accrued expenses:		
Salaries and wages	1,241,375	1,111,492
Vacation wages	1,235,625	1,306,474
Interest	92,230	105,937
Other	798,137	768,848
Resident trust funds	393,179	456,851
Total current liabilities	6,719,781	7,497,802
LONG-TERM DEBT	23,325,129	29,132,291
REFUNDABLE FEES	3,782,250	3,520,500
DEFERRED REVENUES FROM ADVANCE FEES	773,580	751,109
FAIR VALUE OF DERIVATIVE FINANCIAL INSTRUMENTS	1,783,812	2,114,018
OTHER LIABILITIES	1,131,881	1,197,357
Total liabilities	37,516,433	44,213,077
NET ASSETS:		
Unrestricted	41,375,674	39,366,944
Temporarily restricted	6,285,144	6,883,505
Permanently restricted	18,358,104	17,132,637
Total net assets	66,018,922	63,383,086
TOTAL	<u>\$103,535,355</u>	<u>\$107,596,163</u>

Thank you to our donors for their generous gifts throughout 2010.

As a 501 (c)(3) not-for-profit, church-related organization, United Methodist Homes is grateful for each and every financial gift. The generosity of our donors enables us to maintain and enhance the tradition of excellence in senior living at all of our campuses, enriching the lives of our residents. We're happy to accept all types of donations, including annuities, bequests, cash, life insurance, real estate, stocks or bonds or trusts.

\$49 and under

Air Fresh Company, James and Karen Doran in memory of David Jeffery
 Jack and Dorothy Albert in honor of Mary Ann Wayda
 Rev. Anita Ambrose
 Arthur and Ruth Andrews
 Ed and Linda Arseneau in memory of Phyllis Pond
 Susan Artuso in memory of Elice Cole
 Shirley Atwood in memory of Herethel Neely
 Robert Auchinachie
 Mrs. Rita M. Augustine in memory of my husband Edward S. Augustine
 Sylvia Azersky
 Eleanor Bellanco in memory of Anna Piragas
 William and Jane Berical in memory of Phyllis Pond
 Kathryn Boorom in memory of Ford Walley
 Jan Brady and family in memory of John O'Neil
 Ben and Regina Brewster in memory of Virginia Millett
 Ann Brilliant in memory of Constance Ludlam
 Wanda Broczkowski
 Mary Ann Bruet
 Max E. Bunnell
 Reed Burman in memory of Harriet and Marion Burman
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 Mahlon Card
 John G. Carling

Ken and Shirley Carpenter in memory of Donald Fitch

Judith E. Casiuk in memory of Mrs. Mary Stolarcyk

Leroy Chellis

Charlene M. Clark

Patrick M. Clemente, Jr.

Mario and Delphine Cocchetto in memory of John O'Neil

Mrs. Annie Connor in memory of Catherine Kowalewski

Carolyn Cooke in memory of Miriam L. Cooke

Willard and Shirley Coutts in memory of Ruth Ackerman

James and Lois Crenshaw

Mr. and Mrs. Kenneth Crump in memory of family

Fran Darrah*

Mr. and Mrs. Jerry Davies

Tom and Harriet Davies

Augusta M. deBuzna

Irene and Edward DePersis in memory of Mrs. Pearl Zvolensky

Caroline DiStefano

Priscilla DiStefano in memory of John O'Neil

Mr. and Mrs. Charles Dixon in memory of Elice Cole

Sharyn Dixon in memory of Elice Cole

Frances Q. Donovan in memory of Patricia Quilter

James and Marjorie Downs in memory of Kathleen Dibble

Amelia H. Druchak

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Eastern Broome Branch NYS Retired Teachers Association in memory of Nancy Howard

Essi Efthimiou

Viola Emmons in memory of Kathleen Dibble

Teresa Emmett in memory of Dorothy Emmett

E. William Farnetti

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Marilyn Feeko in memory of Celia Felter

Thomas and Mary Ann Feeko in memory of Celia Felter

Janet and Gary Fleet in memory of Kathryn C. Wilkinson

Doris Folejewski in memory of Betty Burns

Ken Fontana and family in memory of Sandra J. Crescente

Ms. Ruth Furman in memory of Rupert A. Furman

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Andy and Joanne Gates in memory of Celia Felter

Barbara Getman in memory of Catherine Kowalewski

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Reid and Elaine Graves in memory of Phyllis Pond

Merle Grenell in memory of Stacy Fisk

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Hallstead-Great Bend American Legion Auxiliary/Unit 357 in memory of Stacy Fisk

Ruth Hasegawa and family in memory of Celia Felter

John and Mary Heath in memory of John O'Neil

A. Jennie Hill

*Put the Lord first
in everything
that you do.*

RUTH O'DONNELL,
ST. LOUISE MANOR
RESIDENT



KEY:

* staff

+ Board members, WV Local Development Committee members, Norwich Local Advisory Committee members – past and present

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Thank the Lord for another day!

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**Bonnie Slocum
Director of Development
United Methodist Homes**

**10 Acre Place
Binghamton, NY
13904**

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**Fax: (607) 775-6420
bslocum@umhwc.org**

Life ends when you stop dreaming, hope ends when you stop believing, love ends when you stop caring, friendship ends when you stop sharing.

**JERRY HALBERT,
SENIOR VICE-PRESIDENT
AND ADMINISTRATOR,
HILLTOP CAMPUS**

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*Do your duty and
leave the rest to heaven.*

~ Pierre Corneille

RANDI SMITH,
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WESLEY VILLAGE CAMPUS



Vacations

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SARAH SODEN,
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Aw, shucks. In this case, our word to live by is "thanks."

To the Elizabeth Church Campus

Thank you to all the Elizabeth Church Manor staff for helping our dad, showing compassion and understanding. We're forever in your debt.

To the Hilltop Campus

Whatever words I write here will not be adequate to express my thanks, but please know they are sincere and heartfelt. You took such good care of my mom during a very challenging time. When I could not be there, I knew that she was safe and well cared for. She received such professional care. Your jobs are not easy, and it takes special people to work with the elderly. Please know that what you do makes a significant difference in the lives of those you care for, as well as their families. Thank you to each of you!

To the Tunkhannock Campus

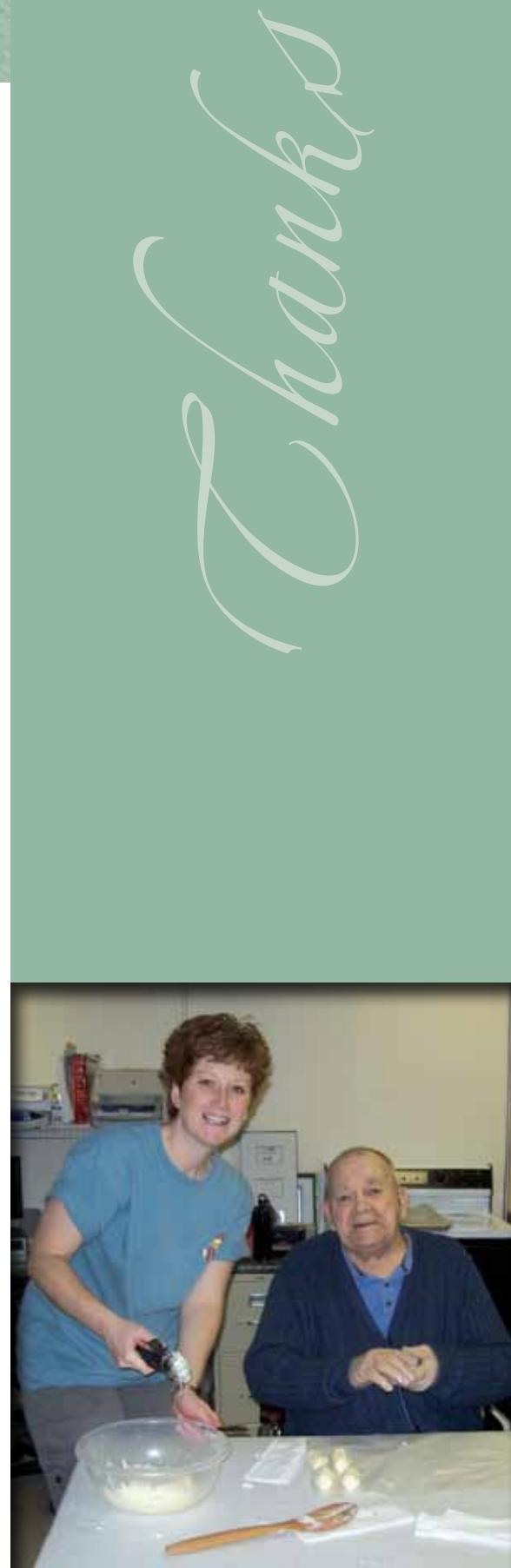
I would like to express my deepest appreciation for the outstanding care my mother and father received at Tunkhannock Manor. Many of the staff have become like family to us and we greatly appreciate the time and love they put into their care. They were the special friends my parents interacted with consistently and who became a second family for them. Their love for my parents was so obvious and special. My mom continues to pray for them daily, thanking God for the role they played in her life. The young members of the staff treated them like their own grandparents and my parents knew they were loved. Our family learned that when folks perform their responsibilities linked with their faith, they reach out further and deeper than one could think possible. We feel as if we are part of the United Methodist Homes family.

To the Wesley Village Campus

Thank you to the staff of the Serenity Unit who cared for my mother-in-law. Each of you are "angels in disguise." The Bible says that "when you have done anything for the least of these, you have done it for Jesus." Thank you for the wonderful care you give to Serenity's special residents.

Smile – it makes a difference.

TERESA FELTER,
BROOME COUNTY INDEPENDENT LIVING
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Adventure and friendship...

two words that never grow old.



Participants in Hilltop's August show included (front row, left to right) Madeline Isham, Viola Allen, Mary Jubinsky, Judy Casiuk, (back, left to right) Eleanor Ronk, Wilma Rose, Helen Martin, Doris Bennett, Happy Ludlam, Jane Glassman, Alice Crittenden and Janet Rice.

Twice in 2010, Hilltop Campus residents strutted their stuff on the catwalk, proving you're never too old to try something new, especially if your friends are along for the ride! The Christopher & Banks clothing store in Johnson City's Oakdale Mall loaned each resident two outfits from the current season's clothing line to model. St. Louise Manor also hosted two Christopher & Banks fashion shows in 2010.